



THE AMBASSADORS'
CLUB OF SLOVENIA
in Belgium

Organizer: The Ambassadors Club of Slovenia in Belgium (ACSI) www.acsi.si

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**Face to face meetings with
Louis de Waele & Belgian service providers
Group S- Social secretariat, PRAGMA tax &
accounting, To the Next level and ADS Insight**

Monday, 9 May 2016

from 09h00 - 12h00 to 13h30 - 17h00

SID - Slovenian governmental export and development bank

Josipine Turnograjske 6, 1000 Ljubljana



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Sign up: for individual meetings by phone +386 1 542 36 14, Ms Petra Jakovac, from Monday to Friday between 09h00 and 17h00.

Meeting rooms:

- **Room 1: Louis De Waele**
- **Room 2: Group S & LBBH Group**
- **Room 3: To the Next level**
- **Rooms 4: EU funds**

When registering on the telephone every entrepreneur will communicate the meeting room number and the timing of the meeting.

Start: 09h00 - 12h00 and 13h30 to 17h00

Each meeting takes 15 minutes.

Registration and payment deadline: Friday, 29 April 2016



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Patrick De Niet, Louis De Waele, Belgium

« Les Entreprises Louis De Waele » are a general contractor established since 1866 in Brussels and active in the different fields of buildings and infrastructures. Nearly 300 employees are working for « Les Entreprises Louis De Waele », the annual turnover is over of EUR 120 million.

« Les Entreprises Louis De Waele » have internally a design office covering the stability and special techniques (sanitary, electricity, HVAC, elevators,...), a cellule for drawing, methods & planning, safety, health and environment. « Les Entreprises Louis De Waele » are owners of a depot located in Machelen with all the material and the equipment necessary to the good realization of the works. « Les Entreprises Louis De Waele » belong to the Group Rabot Dutilleul active in the construction sectors in France, Belgium (Nacarat and Simonis) and Poland (DRC, ELDW, RDBud).

The financial and operational capacity of « Les Entreprises Louis De Waele » is reinforced by the capacity of the Group Rabot Dutilleul.

« Les Entreprises Louis De Waele » are certified ISO 9001 : 2008, ISO 14001 : 2004 and OHSAS 18001- VCA **.



One can quote our actual projects under construction :

- the new Trainstation of Mons designed by Calatrava ;
- the first mix-used tower in Belgium (residential and offices) : Project « The One » for the real estate developer Atenor (also active in Hungary and Romania) ;
- the Embassy of Qatar ;
- the new hospital of Bordet ;

Graduated from the Free University of Brussels (civil engineer in construction) and the University of Mons (applied economic sciences), he has been working as consultant in the construction field in Central Europe for 15 years (Hungary, Slovak Republic, Romania,...). He joined « Les Entreprises Louis De Waele » 3 years ago as Commercial Director.



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Guillaume Blauwart, LBBH Group Belgium

Mr. Blauwart will provide various information on the customized way for a Slovenian individual or a Slovenian company to invest in Belgium (subsidiary, branch, representation office,...). He will also disclose the main corporate tax incentives to which each company is entitled having the consequence that the Belgian effective Corporate Income tax rate is far competitive compared to its neighborhood countries.

Before becoming a partner at LBBH in 2005, Mr Blauwart followed a brilliant career at Deloitte (Senior Tax Manager), first as an auditor and then as a tax expert." Since 1999, Guillaume devotes himself exclusively to tax matters. "We're a small office but with all the expertise of a major. I kept the same brain but I wanted to join a smaller organisation, to maintain a close client contact ". The formulation may appear striking but it sums up precisely the philosophy of LBBH: an irreproachable quality of service, cutting-edge expertise, accessibility and reasonable fees ..." The keys to success when you're not a household name ".

Mr Blauwart is a member of the Institut des Experts-Comptables et des Conseillers Fiscaux, holder of a law degree (UCL), a specialisation degree in Tax Law (ULB) and a masters degree in Fiscal management (Solvay).





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Hugues Thibaut, Group S - Social secretariat, Belgium

The Belgian Federal Government adopted in 2015 a range of measures which will deeply impact the life of companies such as index jump, wage freeze, reductions in social contributions,... Hugues Thibaut will detail those measures and he will focus on the incentives foreign companies can benefit when hiring in Belgium. He will also explain to Slovenian companies the formalities and legal requirements to be observed when posting workers to Belgium.

Group S is a single point of contact for the creation of enterprises, a social fund for self-employed and an accredited external payroll office. It has 900 employees and 30 offices in Belgium and one in Paris. Group S handles 500.000 pay slips per month and has 80.000 clients. Hugues Thibaut is Head of Group S International Department. He advises foreign companies on how to assess and optimize their salary costs when hiring in Belgium (social contribution



reductions, fringe benefits,...). He also deals with employees' mobility matters such as posting of workers, salary splits and expat regime,...

Hugues Thibaut has been EU affairs adviser for 7 years and then HR Manager of a Brussels based International association for 2 years. He graduated in European Law from the University of Louvain (Belgium). He also studied in Uppsala (Sweden) and in Tilburg (The Netherlands) and graduated in Management from the Brussels Business school. He joined Group S in 2011 and founded the International Department.



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Sigrid Vandebroek, CEO, To the Next Level



As specialist in international employment and international business for over 20 years, she will talk about the most important highlights when doing business with Belgium and in Belgium. She will speak about social security and labour law issues, international tax issues on the level of the employer and the employee, VAT issues. Different levels of doing business with and in Belgium will be highlighted: delivering of goods with or without installation, delivering of services, ... , in particular sectors, such as construction, industry, IT, ...

What are the Belgian economic needs and business opportunities.

To the Next Level advises and supports foreign companies in doing business with and in Belgium, by informing them about the social and tax rules, obligations, formalities, risks, sectors, opportunities,

To the Next Level supports foreign companies with complying with all the rules and formalities together with trusted partners in Belgium and abroad to reduce possible risks as well as for the foreign companies and as for the Belgian companies so that they can keep themselves to their core business.



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Aida Axelsson-Bakri, ADS Insight, Belgium

ADS Insight is a leading EU public affairs and public relations consultancy headquartered in Brussels, with offices in Germany, Sweden, Poland and Italy. ADS Insight offers advisory services in the field of European Union (EU) and national public and regulatory affairs, as well as in EU funding applications. ADS Insight has an extensive expertise in helping companies apply for EU funding (e.g. CEF, Horizon 2020 and other), both as an advisor and as a consortium partner responsible for communication and dissemination activities of the project. Ms Axelsson-Bakri will provide Slovenian companies with strategic information on how they can benefit from the EU and its funding opportunities in 2017 and beyond.

ADS Insight was founded in 2001 and is Brussels' nicest and most respected public affairs consultancy offering both policy and funding advice to clients. Aida was one of three founders of the company. She has an educational background in biology and chemistry and a Master's degree in environmental technology and management. She combines her scientific proficiency with 20 years' experience in the EU legislative domain to provide strategic advice to help clients achieve their goals at EU level. Therefore, in addition to managing ADS Insight, Aida is involved in all policy areas that the company covers. These include, i.a., energy and environment, transport, health, food safety and education. Having grown up in six different countries, Aida continues to thrive in an international environment, and has lived in Brussels for 25 years. In addition to English, she speaks French, German, and Swedish.





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Tina Ajdič, ADS Insight, Belgium

Tina deals with environmental, health and food safety policies, as well as social and sustainability issues. Tina joined ADS Insight after having had professional experience in the private and public sectors, in particular at the European Commission in the Cabinet of the Commissioner for Environment, in the European Parliament, as well as at the United Nations (UN) in Geneva.

Tina has a Masters in European law (LLM) from the College of Europe in Bruges, Belgium, and has lived in Slovenia, France, Switzerland and now Belgium. She is Slovenian and speaks fluent English and French and also has a good level of German.

